

SAGE 497 CONSULTING NEWSLETTER

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Kicking Off 2026

As we kick off 2026, Sage497 is starting the year focused on execution, impact, and partnership. The coming months will be focused on helping organizations strengthen operations, modernize technology, and make smart decisions in increasingly complex environments. This year is about turning strategy into action, building resilient programs, improving service delivery, and creating measurable results that stand up over time. We're looking forward to working alongside leaders who are ready to move forward with clarity and purpose.

~ Mike Sage



January 2026

2025 Was a Big Year for Sage497



**Sage497 launched on
March 18th**

**18 Insight Articles
Posted**



**7 Clients Across Gov,
Nonprofits, & More**

**8 Educational
Sessions Presented**



PA ITQ & COSTARS

4 Newsletters



43 LinkedIn Insights

— 01/03

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The Year to Stop Waiting and Start Moving

Every organization has a “when-we-have-time” list. That outdated policy, the cybersecurity risk assessment, the draft technology roadmap no one’s revisited, or the operations plan that never left the whiteboard. We get it, daily demands often push strategic priorities to the back burner.

But here’s the truth: if it mattered in 2025, it matters even more in 2026.

This is the year to assess where you really stand; organizationally, operationally, and strategically. Whether it’s identifying gaps, updating aging systems, refreshing your policies and plans, or finally advancing long-delayed projects, the time to act is now.

Sage 497 Consulting can help. We offer tailored organizational and operational assessments that provide clear insights and next steps, not shelf documents. Paired with experienced advisory support, we help you prioritize, plan, and move forward with confidence.

Let 2026 be the year you stop saying “someday” and start saying “done.”

Updated Website

The Sage 497 Consulting website, www.sage497.com was updated to kick-off 2026. Check it out and look at our listings of services.

- [Strategy & Executive Advisory](#)
- [Operations & Organizational Effectiveness](#)
- [Technology & Modernization](#)
- [Cybersecurity & Enterprise Risk](#)
- [Change, Transition, Fractional, Interim Leadership](#)
- [Budgeting & Investment Decision Support](#)
- [Executive Education, Training & Public Speaking](#)
- [Public Sector Policy Advisory](#)
- [Program Oversight & Assessment](#)

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“Leadership and learning are indispensable to each other.” – John F. Kennedy



2026 Insight Reflections

As we kick off 2026, it's worth pausing to reflect on the biggest lessons from 2025; lessons drawn from real-world challenges faced by small governments, nonprofits, schools, and businesses navigating constant change and limited resources.

One clear takeaway... change is cultural, not transactional. Whether we explored embracing change at every level or realigning leadership strategy in The Leadership Reset, we saw that lasting progress depends on how we plan, communicate, and reinforce change, not just on the ideas themselves.

Cybersecurity remained a top concern, but the focus shifted toward shared responsibility. From building everyday cyber awareness to encouraging cross-team collaboration, the strongest organizations treated security not as a task, but as a habit, led from the top and supported throughout the year.

We also challenged leaders to keep learning and plan for continuity. Ongoing education isn't optional anymore, and neither is succession planning. Whether it's mentoring future leaders or simply documenting key processes, resilience means preparing your team to thrive, even when you're away.

Finally, operational improvement doesn't always require big investments. Often, it's about asking better questions, observing what's really happening, and making the most of what you already have. Pair that with regular assessments and updated plans, and you're better equipped to lead through uncertainty.

As 2026 unfolds, don't aim to do everything, just focus on doing what matters, with intention. And if you're ready to refresh your strategy or bring clarity to your roadmap, Sage 497 Consulting LLC is here to help. **[READ SAGE497 INSIGHT ARTICLES](#)**

— **03/03**

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