

SAGE 497 CONSULTING NEWSLETTER

WWW.SAGE497.COM



A Look Back to Move Forward

As 2025 ends, a year-end report is a chance to highlight the strategic progress you and your team delivered, modernization efforts, stronger cybersecurity, steadier operations, and the countless day-to-day actions that kept services running smoothly. The big wins were built on consistent, focused work and collaboration across the organization.

This reflection isn't just documentation; it's a way to showcase your value, recognize your team, and remind yourself of how far you've come. Taking stock of the good work done this year builds momentum for 2026 and helps set the direction for what's next.

Celebrate the progress. It's the foundation for even greater achievements ahead. ~ Mike Sage

Sage497

November 2025

News and Announcements

Sage 497 Consulting is
now approved for the
PA ITQ and COSTARS !

Agile Digital Development and IT
Services Contracts



Projects

Strategic operational services for
a non-profit

Developing local government
COOP and DR strategies and plans

Local government project
management

— 01/03

WWW.SAGE497.COM

MSAGE@SAGE497.COM

LINKEDIN.COM/COMPANY/SAGE-497-CONSULTING



Webinars Recordings

- [Digitally Securing Your Non-Profits Mission](#)
- [Doing More With Less: Collaborative Strategies and Smart Tech for Local Governments & Non-Profits](#)

Lastest Insights

- [Ride the Wave: Why You Need a 3 to 5 Year Technology and Operations Roadmap](#)
- [You Just Won the Lottery, Now What: Why Your Team Should Be Able to Thrive Without You](#)

Sage 497 Consulting – Year in Review

Sage497 Consulting LLC was founded in March to deliver practical, outcome-focused technology, cybersecurity and operational advisory services for organizations facing limited resources, aging systems and growing complexity.

In our first year, we launched our website, secured our first clients, earned PA ITQ approval, obtained a COSTARS designation and grew our professional presence, including surpassing 150 LinkedIn followers. These milestones strengthened our alignment with PA's procurement frameworks and expanded access for government and nonprofit partners.

Throughout 2025, we supported organizations dealing with legacy infrastructure, fragmented service models and rising cybersecurity demands. Our work in strategic planning, assessments and modernization helped leaders bring clarity and structure to challenging environments. We also advanced awareness through targeted communications and strengthened our presence across professional networks and community platforms, reinforcing Sage497 as a trusted partner for modernization, risk management and operational transformation.

Sage497's first year established a strong foundation built on credibility, partnership and practical impact, affirming our belief that technology, cybersecurity and operations must drive resilience and deliver meaningful value to the communities our clients serve.

“However beautiful the strategy, you should occasionally look at the results.” – Winston Churchill



Strategically Kicking Off 2026

As we step into 2026, this is the moment to pause and take a clear, unsentimental look at your technology, cybersecurity, and operational posture. The pace of change isn't slowing, attack surfaces keep expanding, legacy systems continue to drain resources, and process gaps that were tolerable a year ago are now real liabilities. Many organizations are still carrying the weight of quick fixes, outdated assumptions, and siloed workflows that no longer match how they operate today. If you don't intentionally assess your environment now, you'll be forced into action later under far less favorable conditions, after an audit finding, a service disruption, or a security incident.

Launching the year with a strategic review creates a disciplined way to understand what's stable, what's vulnerable, and where modernization will deliver the most impact. It ensures your technology, security, and operational priorities are aligned to your 2026 objectives rather than legacy plans or institutional inertia. A structured kickoff clarifies blind spots, sharpens investment decisions, and helps leaders confidently choose the initiatives that will reduce risk, improve resilience, and strengthen service delivery. It's not an administrative exercise; it's how you set the tone for a year where decisions are proactive, not reactive.

Sage497 is built to support that kind of forward-looking reset. We bring practical experience, strategic perspective, and a deep understanding of how to blend technology, security, and operations into a cohesive direction. If you're ready to start 2026 with clarity and momentum, we're ready to help you get there.

— **03/03**

WWW.SAGE497.COM

MSAGE@SAGE497.COM

LINKEDIN.COM/COMPANY/SAGE-497-CONSULTING